



NEWS RELEASE

Dell and Intel Capital Invest in The DocuSign Global Trust Network

2015-05-27

SAN FRANCISCO and RANCHO PALOS VERDES, Calif., May 27, 2015 /PRNewswire/ -- RE/CODE CODE CONFERENCE -- DocuSign, Inc. (DocuSign®) announced that Dell and Intel Capital have made strategic investments in DocuSign, bringing the company's Series F round of funding to more than \$278 million. DocuSign helps more than 100,000 customers and more than 50 million users in 188 countries go fully digital for dramatic ROI, increased security and compliance, and better customer experiences. The funding will fuel accelerated worldwide expansion of The DocuSign Global Trust Network.

QUOTES:

- "We're excited at the opportunity to help DocuSign achieve its massive potential as it transforms Digital Transaction Management worldwide," said Michael Dell, Chairman and CEO, Dell.
- "Intel and DocuSign share a hyper-focus on creating trusted platforms to power our customers' success," said Rick Echevarria, Vice President, Intel Security Group and General Manager of Intel Security Platforms Group. "We've seen the value of the DocuSign platform, and we look forward to integrating our offerings to help our customers worldwide securely transact anything, anytime, anywhere, on Intel-powered devices."
- "Through our strategic partnership, Microsoft and DocuSign are helping customers be more productive in a cloud-first, mobile-first world," said John Case, Corporate Vice President, Microsoft. "We're looking forward to accelerated growth as we deepen our built-to-last collaboration with DocuSign."
- "We're pleased to have the biggest technology brands invest in DocuSign as part of The DocuSign Global Trust Network," said Keith Krach, Chairman & CEO, DocuSign. "These strategic engagements will help bring the power and value of DocuSign's DTM platform to more countries, companies and customers around the world."

DocuSign has now raised more than \$500 million to date from financial institutions and strategic investors including Dell, Intel Capital, Google Ventures, Sapphire Ventures, VISA, Salesforce Ventures, Samsung Venture Investment Corporation, Telstra, Comcast Ventures, BBVA*, EDBI (the corporate investment arm of the Singapore Economic Development Board), Mitsui & CO (USA) Inc., NTT Finance, Recruit Holdings, and the National Association of REALTORS®.

For more information about The DocuSign Global Trust Network, please visit <http://www.docusign.com>.

Contacts:

Gregor Perotto

DocuSign, Inc.

+1 (206) 576-8081

About Intel Capital

Intel Capital, Intel's global investment organization, makes equity investments in innovative technology start-ups and companies worldwide. Intel Capital invests in a broad range of companies offering hardware, software, and services targeting enterprise, mobility, consumer Internet, digital media and semiconductor manufacturing. Since 1991, Intel Capital has invested more than US\$11.4 billion in over 1,400 companies in 57 countries. In that timeframe, 211 portfolio companies have gone public on various exchanges around the world, and 369 were acquired or participated in a merger. In 2014, Intel Capital invested \$359 million in 125 investments, including 59 new deals. For more information on what makes Intel Capital one of the world's most powerful venture capital firms, visit www.intelcapital.com or follow @Intelcapital.

About Dell

Dell Inc. listens to customers and delivers innovative technology and services that give them the power to do more. For more information, visit www.dell.com.

Dell is a trademark of Dell Inc. Dell disclaims any proprietary interest in the marks and names of others.

About DocuSign, Inc.

DocuSign® is The Global Standard for Digital Transaction Management®. DocuSign helps more than 100,000 companies across nearly every industry and department make their digital transformation by putting an end to the paper chase. More than 50 million people in 188 countries turn to DocuSign to manage their most important

transactions—digitally. DocuSign's DTM platform supports legally compliant signature processes tailored to meet requirements globally with localization in 43 languages. Every day more than 50,000 new users join The DocuSign Global Trust Network to increase speed to results, reduce costs, enhance security and compliance, and delight clients with a secure digital experience. For more information, visit www.docuSign.com or call 877.720.2040.

Copyright 2003-2015. DocuSign, Inc. is the owner of DOCUSIGN® and all of its other marks, www.docuSign.com/IP. All other marks appearing herein are the property of their respective owners.

Photo - <http://photos.prnewswire.com/prnh/20140904/143283>

SOURCE DocuSign, Inc.