



NEWS RELEASE

Deutsche Telekom Joins DocuSign Global Trust Network as Strategic Investor

2015-10-08

BONN, Germany, and SAN FRANCISCO, Oct. 8, 2015 /PRNewswire/ -- DocuSign, Inc. (DocuSign®) announced that Deutsche Telekom (DT) has invested in DocuSign. DocuSign's new partnership with DT will help fuel worldwide growth of DocuSign and The DocuSign Global Trust Network.

"As a global standard for Digital Transaction Management, DocuSign is helping companies around the world accelerate business results while creating world-class customer experiences," said Reinhard Clemens, CEO of T-Systems and a Member of the Board of Management of Deutsche Telekom AG. "Based on our strong European data protection and privacy principles, we invested in DocuSign to bring that same great experience to our customers so they can transact business 100% digitally – whenever and wherever convenient – with trust and confidence."

"As one of the world's leading integrated telecommunications companies, Deutsche Telekom is transforming the industry and its business to enable consumers and companies around the world to transact anytime, anywhere, on any device," said Keith Krach, Chairman & CEO, DocuSign. "DocuSign welcomes DT to The DocuSign Global Trust Network of more than 100,000 companies and more than 50 million users in 188 countries."

DocuSign eliminates printing, faxing, scanning and overnighting documents to complete transactions. Consumers and businesses trust DocuSign because its DTM platform is the safest and most reliable in the industry with Bank Grade Security and Carrier Class Reliability built in.

DocuSign has now raised more than \$300 million in Series F funding and more than \$525 million to date from financial institutions and strategic investors including Deutsche Telekom, FedEx, Microsoft, Dell, Intel Capital,

Google Ventures, SAP Ventures, VISA, Salesforce Ventures, Samsung Venture Investment Corporation, Telstra, Comcast Ventures, BBVA*, EDBI (the corporate investment arm of the Singapore Economic Development Board), Mitsui & CO (USA) Inc., NTT Finance, Recruit Holdings, the National Association of REALTORS® and others.

The terms of the investment were not disclosed. For more information about Deutsche Telekom, please visit www.telekom.com. For DocuSign, please visit www.docusign.com.

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About Deutsche Telekom

Deutsche Telekom is one of the world's leading integrated telecommunications companies with around 151 million mobile customers, 30 million fixed-network lines and more than 17 million broadband lines (as of December 31, 2014). The Group provides fixed-network, mobile communications, Internet and IPTV products and services for consumers and ICT solutions for business customers and corporate customers. Deutsche Telekom is present in more than 50 countries and has approximately 228,000 employees worldwide. The Group generated revenues of EUR 62.7 billion in the 2014 financial year – more than 60 percent of it outside Germany.

About DocuSign, Inc.

DocuSign® is changing how business gets done by empowering more than 100,000 companies and more than 50 million users in 188 countries to sign, send and manage documents anytime, anywhere, on any device with confidence. DocuSign replaces printing, faxing, scanning and overnighting documents with the easiest, fastest, most trusted way to make every approval and decision digital. Organizations of all sizes and industries are accelerating contracts, approvals and workflows with DocuSign's Digital Transaction Management (DTM) platform and eSignature solution. DocuSign keeps life and business moving forward.

For more information, visit www.docusign.com, call +1-877-720-2040, or follow us on Twitter, LinkedIn and Facebook.

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