



NEWS RELEASE

Digital Transformation Heroes Receive DocuSign DTM Awards in San Francisco

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Comcast XFINITY, T-Mobile, UBS, Lennar, Microsoft, Accenture, and Nintex Recognized at DocuSign MOMENTUM '15 for Their Business Success with Digital Transaction Management (DTM)

HIGHLIGHTS:

- Last night at DocuSign MOMENTUM 2015 in San Francisco seven digital trendsetting companies were recognized as part of DocuSign's inaugural Digital Transaction Management (DTM) Awards.
- The DocuSign DTM Awards recognize organizations that are accelerating their digital transformations to eliminate paper from business for dramatic ROI, increased security and compliance and better end user experiences.
- Winners include four DocuSign customers: Comcast XFINITY, T-Mobile, UBS, and Lennar; and three business partners: Microsoft, Accenture, and Nintex.

SAN FRANCISCO—DOCUSIGN MOMENTUM '15—March 12, 2015—DocuSign, Inc. (DocuSign®) announced the winners of its inaugural customer and partner recognition program—the DocuSign Digital Transaction Management (DTM) Awards. The DocuSign DTM Awards recognize organizations that are accelerating their digital transformations to eliminate paper from business for dramatic ROI, increased security and compliance and better end user experiences.

“Digital is how business gets done,” said DocuSign’s Chief Revenue Officer Neil Hudspith. “The most successful companies will be fully digital by the end of the decade. The DocuSign DTM Award winners are leading their industries in making the digital transformation to successfully remove paper from business processes. We’re pleased to recognize the dramatic impact they are achieving by going 100% digital with DocuSign DTM.”

Customer DTM Award Winners:

Impact: Significant deployment of DocuSign's DTM platform across departments within the organization.

Comcast XFINITY — Comcast has been working with DocuSign to streamline the customer contract experience, improve operational efficiencies related to contract management and further improve visibility into field operations.

Breakthrough: Rapid onboarding and ROI with DocuSign's DTM platform.

T-Mobile — T-Mobile US, Inc. on-boarded DocuSign last year and today uses the company's DTM platform to successfully complete millions of digital transactions every month.

UBS — UBS Wealth Management Americas has successfully partnered with DocuSign to launch a full Production pilot of the eSignature solution in just 6 months.

Innovation: Creative application of DocuSign's DTM platform to unique use cases.

Lennar — Lennar works with DocuSign to transform manual, paper-based processes into digitally-driven workflows that keep business mobile and easy for the benefit of associates and customers.

Partner DTM Awards:

ISV: Independent Software Vendor partners.

Microsoft — Microsoft partners with DocuSign to deliver the power of DTM to more than one billion Office users around the world.

SI: Systems Integrator partners.

Accenture — Accenture promotes the value of going digital to its clients, who span various industries, working with DocuSign to drive digital adoption and transformation.

Newcomer/Rising Star: New partners who are making immediate impact.

Nintex — The Nintex Connector for DocuSign extends the value of DTM to customers with best-in-class workflow automation for Microsoft Office 365 and SharePoint.

For more information on how companies are successfully going digital with DocuSign visit <https://www.docusign.com/customers> or to read more about DocuSign's vibrant partner ecosystem visit <https://www.docusign.com/partners>.

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Contact:

Kristin Treat

DocuSign, Inc.

1 (215) 317-9091

About DocuSign, Inc.

DocuSign® is The Global Standard for Digital Transaction Management®. DocuSign helps more than 100,000 companies across nearly every industry and department make their digital transformation by putting an end to the paper chase. More than 50 million people in 188 countries turn to DocuSign to manage their most important transactions—digitally. DocuSign's DTM platform supports legally compliant signature processes tailored to meet requirements globally with localization in 43 languages. Every day more than 50,000 new users join The DocuSign Global Trust Network to increase speed to results, reduce costs, enhance security and compliance, and delight clients with a secure digital experience. For more information, visit www.docusign.com or call 877.720.2040.

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