



NEWS RELEASE

DocuSign Again Ranked #1 in Latest G2 Crowd Report

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Company Leads Enterprise & Mid-Market Sectors, Ranks Highest on Market Presence Across All Categories

SAN FRANCISCO, Dec. 21, 2015 /PRNewswire/ -- G2 Crowd, the online business software review platform, released its Winter 2016 Grid™ for eSignature last week, and users again rated e-Signature and Digital Transaction Management (DTM) platform provider DocuSign Inc. (DocuSign®) as the clear leader.

Ranking providers according to customer satisfaction and market presence based on crowdsourced user reviews, the G2 Crowd Grid shows DocuSign leading in the enterprise and mid-market sectors. DocuSign also ranked highest on market presence across all categories and received the highest overall G2 score.

Nearly 14,000 individuals reviewed DocuSign's mobile app in the most recent survey (almost ten times the reviews of any other provider) – 91% found DocuSign's core product easy to use, with the user experience on Android garnering a 4.5/5 rating and iOS a 5/5. "Many users also praised DocuSign's user interface, calling it straightforward and intuitive," noted the report.

"At DocuSign, we measure our success by our customers' success in using DocuSign to make every decision, approval, contract and workflow fully digital," said Matt Malden, chief product officer, DocuSign. "It's rewarding for our entire team to see our customers again rank us as the leader here. Even more rewarding is knowing we have a positive impact in our customers' businesses, helping them drive digital transformation with the fastest, easiest to use, and most secure solution available on the market. It inspires us to continue to innovate on behalf of our customers and the marketplace broadly."

According to G2 Crowd, DocuSign users responded positively in general, stating that the company's solution allows them be more efficient – saving time sending and receiving documents, and noting that it's possible to sign a

document with just three clicks. Users also praised DocuSign for its speed to ROI, citing the time to recoup their investment as six months or less.

According to G2 Crowd, the Grid represents the 'democratic voice of real business and IT users'. Its scores for eSignature products are constructed with patented algorithms that consider data from product reviews by authenticated G2 Crowd users as well as data aggregated from online sources and social networks.

G2 Crowd is the world's leading business software review platform, leveraging its 50,000+ user reviews read by nearly 400,000 software buyers each month to help them make better purchasing decisions. By bringing the collective power of trusted peers to the forefront, business buyers now have transparency when evaluating B2B software technologies. In addition, G2 Crowd intuitively packages insights from expert peers, everyday users, and aggregated data to score competitive products on The Grid.

For more information on DocuSign, please visit www.docusign.com.

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About DocuSign, Inc.

DocuSign® is changing how business gets done by empowering more than 100,000 companies and more than 50 million users in 188 countries to sign, send and manage documents anytime, anywhere, on any device with trust and confidence. DocuSign replaces printing, faxing, scanning and overnighting documents with the easiest, fastest, most trusted way to make every approval and decision digital. Organizations of all sizes, industries and geographies are accelerating contracts, approvals and workflows with DocuSign's eSignature software and Digital Transaction Management (DTM) platform. DocuSign keeps life and business moving forward.

For more information, visit <http://www.docusign.com>, call +1-877-720-2040, or follow us on Twitter, LinkedIn and Facebook.

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