



NEWS RELEASE

## DocuSign Chairman & CEO Keith Krach Honored as EY Entrepreneur Of The Year

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SAN FRANCISCO, June 24, 2015 /PRNewswire/ -- DocuSign Inc. (DocuSign®) is pleased to announce that Chairman and CEO Keith Krach was recognized for his "dedication, brilliance, creativity and gumption" by Ernst & Young as the EY Entrepreneur Of The Year® 2015 Northern California Region for Cloud Services. This is the second award Krach has received from the esteemed organization. Krach was named EY Entrepreneur Of The Year nationally in 2000.

"Keith is a world-class entrepreneur," said Mary Meeker, General Partner at KPCB. "He has been a pioneer in robotics, e-commerce and digital business. Keith is an especially passionate, visionary and customer-centric team builder and leader. His efforts in helping build DocuSign have been impressive and the company continues to evolve from its core electronic signature product to a leader in digital transaction management."

"Keith is well known for pioneering B2B commerce by building the Ariba network, where today nearly \$1 trillion of commerce is transacted annually," said Pete Solvik, Managing Director, Sigma West. "He is now pioneering Digital Transaction Management with The DocuSign Global Trust Network, empowering anyone to transact anything, anytime, anywhere, on any device – securely. Krach is a true leader of high performance teams who takes pride in surrounding himself with people smarter than him."

"I'm humbled and it's a privilege to personally accept the EY Entrepreneur Of The Year award on behalf of DocuSign," said Keith Krach, DocuSign Chairman and CEO. "What I love about DocuSign is it's a high performance team, it's a noble cause, and we have a tremendous opportunity to change how business is done and how people live their lives."

Krach joined DocuSign as Chairman of the Board in 2010 and took on the role of CEO in 2011. Krach leads DocuSign's high performance team to empower organizations large and small to go fully digital. Today, DocuSign serves more than 100,000 customers and more than 50 million users in 188 countries – with more than 50,000 new unique users joining The DocuSign Global Trust Network everyday.

Prior to DocuSign, Krach co-founded Ariba and served as Chairman and CEO. He is widely recognized as pioneering B2B Commerce and was honored with the Technology Pioneer Award at the World Economic Forum in Davos. Today, nearly \$1 trillion of commerce is transacted through the Ariba network.

Krach started his career at GM as the company's youngest-ever Vice President. He then joined the founding team of Rasna Corporation, which was sold to Parametric Technologies. Rasna transformed the mechanical computer-aided engineering (CAE) industry and Krach was recognized as an early pioneer within the robotics industry.

Krach earned his B.S. degree in Engineering at Purdue University and his MBA at Harvard. He is Chairman Emeritus of the Board of Trustees at Purdue University. Krach is also the Former Chairman of the Board at Angie's List, former International President of Sigma Chi Fraternity, and one of the early founders and board members at XOJet.

Recognized globally in 145 cities and 60 countries, EY's Entrepreneur Of The Year honors outstanding entrepreneurs who inspire others with their vision, leadership, and achievement. The group of leading entrepreneurs were selected by an independent judging panel made up of previous award winners, leading CEOs, private capital investors and other regional business leaders. They were revealed at a special gala on June 11, 2015 at The Fairmont, San Francisco.

More information on the EY Entrepreneur Of The Year awards may be found at [www.ey.com/US/en/About-us/Entrepreneurship/Entrepreneur-Of-The-Year](http://www.ey.com/US/en/About-us/Entrepreneurship/Entrepreneur-Of-The-Year). Individuals and organizations interested in DocuSign may visit [www.docusign.com](http://www.docusign.com).

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About DocuSign, Inc.

DocuSign® is The Global Standard for Digital Transaction Management®. Global enterprises, business departments, individual professionals, and consumers have standardized on DocuSign, with more than 50,000 new users joining The DocuSign Global Network every day. Today, that network includes more than 50 million users in

188 countries. DocuSign's DTM platform supports legally compliant electronic and digital signature processes tailored to meet requirements globally with localization in 43 languages. Companies and individuals DocuSign to accelerate transaction times to increase speed to results, reduce costs, increase security and compliance, and delight customers across nearly every industry – from financial services, insurance, technology, healthcare, manufacturing, communications, real estate, retail, and consumer goods to higher education, non-profit and others – as well as every business department, including sales, finance, operations, procurement, HR/staffing, legal, and customer support. For more information, visit [www.docuSign.com](http://www.docuSign.com) or call 877.720.2040. Visit the DocuSign blog at [www.docuSign.com/blog](http://www.docuSign.com/blog) and follow DocuSign on Twitter, LinkedIn and Facebook.

### About EY Entrepreneur Of The Year®

Entrepreneur Of The Year is the world's most prestigious business award for entrepreneurs. The unique award makes a difference through the way it encourages entrepreneurial activity among those with potential and recognizes the contribution of people who inspire others with their vision, leadership and achievement. As the first and only truly global award of its kind, Entrepreneur Of The Year celebrates those who are building and leading successful, growing and dynamic businesses, recognizing them through regional, national and global awards programs in more than 145 cities in more than 60 countries. Visit us at [ey.com/us/sgf](http://ey.com/us/sgf), or follow @EY\_EOY.

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