



NEWS RELEASE

DocuSign Expands Collaboration with Oracle at OpenWorld

2016-09-19

SAN FRANCISCO, Sept. 19, 2016 /PRNewswire/ -- ORACLE OPENWORLD -- DocuSign announced at **Oracle OpenWorld** today deep integrations of the company's industry-leading **Digital Transaction Management (DTM)** platform across the Oracle Cloud. DocuSign's integrations – including with Oracle CPQ Cloud, Oracle Sales Cloud, Oracle Documents Cloud, Enterprise Contracts, Oracle Documaker, Oracle's PeopleSoft, and Oracle WebCenter Content – can enable customers to transact business more quickly, easily and securely – digitally in the Oracle Cloud.

"Together, DocuSign and Oracle can help customers achieve faster time to market and increase business agility," said Inderjeet Singh, executive vice president, Oracle. "As a valued partner, DocuSign has shown to be a solid example of reliable cloud to cloud integration."

DocuSign SVP of Web and Mobile – and one of the SF Business Times' most influential women – Robin Joy will be presenting at OpenWorld on the impact of Oracle's Marketing Cloud within DocuSign. The session, entitled Accelerating Growth in the Digital Age, will highlight how Oracle has helped DocuSign grow to become a global standard in Digital Transaction Management with more than 250,000 companies and more than 100 million users in 188 countries.

"The Oracle Marketing Cloud has become invaluable to our customer acquisition strategy and has helped fuel DocuSign's hyper growth," noted Joy. "Similarly, DocuSign's integrations bring the power of DTM to the Oracle Cloud to help companies of every size, industry and geography accelerate their speed to results and power growth at scale."

Oracle ecosystem partner **Redstone Content Solutions** will also be presenting at OpenWorld. The session, **Empower the Mobile Workforce Using Oracle Content and Experience Cloud**, will feature Redstone's integration with DocuSign and how it is enabling field sales teams to close deals faster 100% digitally in the Oracle Cloud.

"Our joint solution helps our customers build and leverage the knowledge within their organizations to advance the sales process via Oracle Documents Cloud, then empower their mobile sales teams with DocuSign to close deals in the moment, on the spot," said John Klein, CEO at Redstone Content Solutions. "We're pleased to partner with DocuSign as the leading DTM platform across the Oracle Cloud, helping our customers increase efficiency and productivity across their organizations."

"We're proud to have Oracle as part of the DocuSign Global Trust Network with so many deep integrations of DocuSign across the Oracle Cloud," said Neil Hudspith, president of worldwide field operations at DocuSign. "The breadth of Oracle's Cloud offering for companies of all sizes has been one of the fundamental drivers of DocuSign's growth in the enterprise."

DocuSign's work with Oracle and presence at Oracle OpenWorld comes following DocuSign being named #3 on the **Forbes Cloud 100**, awarded **Best Enterprise API by API World**, and awarded as one of the **Top 50 Cloud Companies to Work For by Glassdoor**. For more information on DocuSign for Oracle Sales Cloud, please visit <https://www.docusign.com/partner/docusign-for-oracle-sales-cloud>.

To learn more about the relationship between Oracle and DocuSign, watch the **video**.

Contact:

Gregor Perotto

DocuSign

About DocuSign, Inc.

DocuSign® is changing how business gets done by empowering anyone to send, sign and manage agreements anytime, anywhere, on any device with trust and confidence. DocuSign and Go to keep life and business moving forward. For more information, visit www.docusign.com, call +1-877-720-2040, or follow us on Twitter, LinkedIn and Facebook.

Copyright 2003-2016. DocuSign, Inc. is the owner of DOCUSIGN® and all of its other marks (www.docusign.com/IP). All other marks appearing herein are the property of their respective owners.

About Redstone Content Solutions LLC

Redstone Content Solutions delivers next generation digital experiences with relevant and targeted content. We help organizations work together more efficiently, and ensure that users have access to the right information in the context of the business process in which they are engaged. We assist in providing the right information, to the right people, at the right time, on their device of choice - so that better business decisions can be made for top line growth.

Trademarks

Oracle and Java are registered trademarks of Oracle and/or its affiliates.

Logo - <http://photos.prnewswire.com/prnh/20151102/283113LOGO>

SOURCE DocuSign, Inc.