



NEWS RELEASE

## DocuSign Helps Berkshire Hathaway HomeServices N.E. Prime Properties Go Digital

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MAYNARD, Mass., Aug. 6, 2015 /PRNewswire/ -- Berkshire Hathaway HomeServices N.E. Prime Properties (Berkshire Hathaway) announced today that it has standardized on DocuSign, Inc. (DocuSign®) for Digital Transaction Management (DTM). With DocuSign for Real Estate PLUS Broker Edition, Berkshire Hathaway eliminates the hassles of printing, faxing, scanning, and overnighting documents to transact business. DocuSign empowers brokers and their agents with the easiest, fastest and most trusted real estate transaction management platform to close more deals, reduce costs, and delight buyers and sellers alike.

"At Berkshire Hathaway HomeServices N.E., trust is a big part of who we are and who we partner with," said Berkshire Hathaway HomeServices N.E. Prime Properties' Marketing Director Allen Quinn. "As the global standard for Digital Transaction Management, DocuSign is the most trusted DTM solution among brokerages both inside and outside the United States. It brings us peace of mind to know we are providing our brokers and agents with a DTM product our agents and their clients can trust for fast, easy and secure transactions."

"At DocuSign, we've long been committed to innovative solutions that make buying, selling, and managing real estate transactions easy, digital, and mobile," said DocuSign's VP and GM of Global Real Estate Solutions Georg Gerstenfeld. "We're thrilled to have a brokerage as well-regarded as Berkshire Hathaway HomeServices N.E. Prime Properties join DocuSign's family of real estate companies benefiting from Digital Transaction Management."

To see how Berkshire Hathaway uses DocuSign to deliver real estate transactions that agents and clients can trust, view the video at [https://youtu.be/Z4\\_JwqY0XqQ](https://youtu.be/Z4_JwqY0XqQ).

DocuSign is the DTM solution of choice for numerous prestigious brokerages and is the exclusive and official eSignature solution of the National Association of REALTORS®. Brokerages and agents interested in learning more about DocuSign for Real Estate may visit <https://www.docusign.com/dsre/>.

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## About Berkshire Hathaway HomeServices N.E. Prime Properties

Founded in 1993, New England Prime Properties, Inc. d/b/a Berkshire Hathaway HomeServices N.E. Prime Properties has grown to 18 offices and over 250 real estate sales professionals in Massachusetts, Maine and Rhode Island. Our commitment to honesty, integrity, professionalism, and focus on clients success proves an unmatched level of service through every transaction, large and small.

A consistent record of achievement, assures our clients we have the necessary expertise and credentials to accomplish their goals, as well provide them with the best marketing and reporting systems available. We are committed to providing the utmost in personal attention to each and every real estate need whether buying or selling residential homes, land, commercial, or investment properties.

New England Prime Properties, Inc. is a Berkshire Hathaway HomeServices Elite Circle company, receiving this prestigious award for 20 years. The award is given out to the Top 40 BHHS affiliates each year. In 2014 we were named one of RIS Media's Power Broker 500, coming in 435th for total sales dollar volume of all real estate brokerages across the country.

Since our inception, New England Prime Properties, Inc. has sought out and attracted some of the best professionals in the industry, and it shows in our work.

## About DocuSign, Inc.

DocuSign® is The Global Standard for Digital Transaction Management®. DocuSign is helping more than 100,000 companies across nearly every industry and department make their digital transformation by putting an end to the paper chase. More than 50 million people in 188 countries turn to DocuSign to manage their most important transactions—digitally. DocuSign's DTM platform supports legally compliant signature processes tailored to meet requirements globally with localization in 43 languages. Every day more than 50,000 new users join The DocuSign Global Trust Network to increase speed to results, reduce costs, enhance security and compliance, and delight clients with a secure digital experience. For more information, visit [www.docusign.com](http://www.docusign.com) or call 877.720.2040.

DocuSign offers transaction management services and is the NATIONAL ASSOCIATION OF REALTORS® Official and Exclusive provider of electronic signature services under the REALTOR Benefits® Program.

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