



NEWS RELEASE

DocuSign Helps JGoodwin REALTORS® Take Operations Fully Digital

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AUSTIN, Texas, Aug. 7, 2015 /PRNewswire/ -- JGoodwin REALTORS®, the premiere real estate brokerage in Austin and San Antonio, announced it has standardized on DocuSign, Inc. (DocuSign®) for Digital Transaction Management (DTM). JGoodwin REALTORS has deployed DocuSign across its relocation, accounting, commercial leasing and residential real estate departments to eliminate printing, faxing, scanning and overnighting documents to complete transactions. DocuSign helps JGoodwin REALTORS close deals faster, save money, and delight clients with a 100% digital experience that's trusted around the globe by more than 100,000 companies and more than 50 million users in 188 countries.

"At JGoodwin REALTORS®, we're dedicated to providing our agents with trusted digital solutions that help make their lives easier while enabling them to give clients a great experience," said JGoodwin REALTORS® Founder and CEO J.B. Goodwin. "As the global standard for Digital Transaction Management, DocuSign is helping our agents be more efficient so they can provide better service to clients while serving a broader base of clients. We intend to grow our business by as much as 50% in the next 2 years, and DocuSign will be the trusted foundation for that growth."

"JGoodwin REALTORS® has been a leader in the Austin and San Antonio real estate markets for decades now," said DocuSign's VP and GM of Global Real Estate Solutions Georg Gerstenfeld. "We're thrilled to bring the power of DocuSign's DTM platform and industry-leading eSignature solution to JB Goodwin's agents to empower their continued success."

To see how JGoodwin REALTORS® uses DocuSign to deliver real estate transactions that agents and clients can trust, view the video at <https://youtu.be/7ISmPLZla4s>.

DocuSign is the trusted platform in real estate for eSignatures and transaction management and is quickly becoming the standard for brokerages across the nation. DocuSign is the exclusive and official eSignature solution of the National Association of REALTORS®. Brokerages and agents interested in learning more about DocuSign for Real Estate may visit <https://www.docusign.com/dsre/>.

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About JB Goodwin Realtors

JBGoodwin REALTORS® opened a real estate office the day he graduated from the University of Texas, June 1, 1972. Now, more than 40 years later, the JBGoodwin REALTORS® Company has more than 650 agents and employees located in three offices in the greater Austin/San Antonio area. The company has handled more than \$40,000,000,000 in real estate sales and leases comprised of more than 46,500 individual transactions.

About DocuSign, Inc.

DocuSign® is The Global Standard for Digital Transaction Management®. DocuSign is helping more than 100,000 companies across nearly every industry and department make their digital transformation by putting an end to the paper chase. More than 50 million people in 188 countries turn to DocuSign to manage their most important transactions—digitally. DocuSign's DTM platform supports legally compliant signature processes tailored to meet requirements globally with localization in 43 languages. Every day more than 50,000 new users join The DocuSign Global Trust Network to increase speed to results, reduce costs, enhance security and compliance, and delight clients with a secure digital experience. For more information, visit www.docusign.com or call 877.720.2040.

DocuSign offers transaction management services and is the NATIONAL ASSOCIATION OF REALTORS® Official and Exclusive provider of electronic signature services under the REALTOR Benefits® Program.

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