



NEWS RELEASE

DocuSign Launches Fall '16 Release to Advance Standards, Partner Integrations

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SAN FRANCISCO, Sept. 19, 2016 /PRNewswire/ -- As part of its commitment to help organizations around the world transform manual, paper-based processes to make every agreement 100% digital, DocuSign – the global **eSignature** and **Digital Transaction Management (DTM)** leader – announced its Fall '16 Release.

The release includes several enhancements and updates, the most significant of which involve the company's recently-announced Standards-Based Signatures suite and its deep integration with Microsoft's flagship CRM platform, Microsoft Dynamics.

DocuSign's Standards-Based Signatures suite was first announced in June of this year, and is focused primarily on companies in – or doing business within – the European Union (EU). It is a core DocuSign platform feature that allows companies to automate and manage entire agreement workflows, while natively providing all the eSignature types currently defined under the new eIDAS regulation, including simple, advanced and qualified electronic signatures.

"Digital transformation is high on the agenda for the EU, but until eIDAS was introduced on July 1 this year, companies had to focus on complying with each EU member state's eSignature guidelines, instead of choosing the best technology solution for their business," explains Ron Hirson, head of product at DocuSign.

"eIDAS has simplified and standardized eSignature laws, promoting a single digital market in the EU. With that in mind we offer three EU cloud-based eSignatures: DocuSign Express Signature, EU Advanced Signature and EU Qualified Signature to fit all our customers' use cases, ranging from common everyday transactions to those that are legally regulated. And today's Fall '16 Release announces the availability of the EU Advanced Signature capability

in October, typically used when higher value transactions are being conducted."

DocuSign also announced that real-time status updates and a clear and consistent manner for matching users will be enhanced within its Microsoft Dynamics CRM integration – the latter of which is expected to help manage outliers in the CRM system, and thereby dramatically reduce the number of support calls that need to be made.

In addition to the launch of EU Advanced Signatures and the Microsoft Dynamics integration, DocuSign users around the world will benefit from other enhancements in the Fall '16 release, including:

- Further enhancements to the New DocuSign Experience for sending and signing including the Access Code Generator, which allows senders to create more secure access codes in just one click in the authentication stage in order for signers to access their document(s), and the addition of new Color-Coded Fields, which makes it easier for senders to distinguish which fields apply to which recipient when preparing a document for signature.
- A host of new updates to the DocuSign Administration Experience to provide greater administrative control with sharing custom fields and downloading form data. New settings available improve permissions, broaden the sending and signing options, and allow customers to select what level of billing information is shared.
- With latest updates to mobile, signers who have the native mobile app installed will automatically be able to sign in the DocuSign app. The company is also adding iOS and Android support for Signing Groups in mobile apps.
- With DocuSign for Google, the latest Chrome Extension enables senders to sign and get signatures from others directly from Inbox by Gmail.

For more information on the DocuSign Fall'16 Release, visit the blog at www.docusign.com.

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DocuSign

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