



NEWS RELEASE

Ellie Mae Partners with DocuSign to Deliver Advanced Electronic Signature Capabilities to Mortgage Lenders

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Partnership with leading electronic signature provider will bring eSign security and reliability to Encompass, Ellie Mae's all-in-one mortgage management solution

PLEASANTON, CA – May 11, 2015 – **Ellie Mae®** (NYSE: ELLI), a leading provider of innovative on-demand software solutions and services for the residential mortgage industry, announced today that it has partnered with DocuSign, Inc. (DocuSign®) to deliver advanced electronic signature capabilities to its mortgage lender clients.

Ellie Mae and DocuSign will work collaboratively to integrate DocuSign's Digital Transaction Management (DTM) platform into Encompass, Ellie Mae's all-in-one mortgage management solution, allowing more than 109,000 mortgage professionals and thousands of mortgage companies to create an easy, efficient and secure all-digital signing process for their home-buying clients.

"DocuSign shares Ellie Mae's goal of helping lenders achieve the highest level of compliance, loan quality and efficiency in the mortgage process," said Joe Tyrrell, executive vice president at Ellie Mae. "As a leading provider of digital signature technology, DocuSign is a natural partner to help us further innovate eSignature capabilities in our industry. DocuSign's relationship as the exclusive electronic signature provider of the National Association of Realtors (NAR) allows our clients and the real estate community to jointly bring consistency to the consumer experience throughout the entire home buying process."

"We're pleased to have Ellie Mae as part of the DocuSign Global Trust Network," said Tom Gonser, DocuSign founder and chief strategy officer. "For years, Ellie Mae has transformed the mortgage industry by eliminating the reams of paper that plague traditional loan processes. We look forward to working with Ellie Mae to deliver a



superior digital signing experience to the mortgage industry.”

Forward-Looking Statements

This press release contains forward-looking statements under the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. These forward-looking statements include Ellie Mae’s ability to incorporate electronic signature capabilities into their Encompass software. Additional risks and uncertainties related to the Company’s business are discussed in the Company’s Securities and Exchange Commission filings, including but not limited to the Company’s Annual Report on Form 10-K for the year ended December 31, 2013. Unless otherwise required by applicable laws, the Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

About Ellie Mae

Ellie Mae (NYSE:ELLI) is a leading provider of innovative on-demand software solutions and services for the residential mortgage industry. Ellie Mae’s Encompass® all-in-one mortgage management solution provides one system of record that allows banks, credit unions and mortgage lenders to originate and fund mortgages and improve compliance, loan quality and efficiency. Visit EllieMae.com or call 877.355.4362 to learn more.

About DocuSign, Inc.

DocuSign® is The Global Standard for Digital Transaction Management®. DocuSign helps more than 100,000 companies across nearly every industry and department make their digital transformation by putting an end to the paper chase. More than 50 million people in 188 countries turn to DocuSign to manage their most important transactions—digitally. DocuSign’s DTM platform supports legally compliant signature processes tailored to meet requirements globally with localization in 43 languages. Every day more than 50,000 new users join The DocuSign Global Trust Network to increase speed to results, reduce costs, enhance security and compliance, and delight clients with a secure digital experience. For more information, visit www.docuSign.com or call 877.720.2040.

DocuSign offers transaction management services and is the NATIONAL ASSOCIATION OF REALTORS® Official and Exclusive provider of electronic signature services under the REALTOR Benefits® Program.

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