



NEWS RELEASE

# OpenText Joins DocuSign Global Trust Network as Reseller Partner

2015-11-12

OpenText Integrates Enterprise Information Management Solutions with DocuSign to Help Enterprise Customers Go Digital

Highlights:

- - OpenText is integrating DocuSign into its Enterprise Information Management solutions to bring the power of DocuSign's Digital Transaction Management (DTM) platform and eSignature solution to its customers globally
- - The agreement provides for deeper integration of DocuSign DTM within the OpenText product portfolio, including Enterprise Content Management, Contract Center and PowerDocs
- - New OpenText reseller partnership will further accelerate worldwide adoption of DocuSign and expansion of The DocuSign Global Trust Network

SAN FRANCISCO and LAS VEGAS, Nov. 12, 2015 /PRNewswire/ -- OPENTEXT ENTERPRISE WORLD -- DocuSign, Inc. (DocuSign®) announced a new partnership with OpenText to help organizations of every size, industry and geography go fully digital. As part of the agreement, OpenText will resell DocuSign's Digital Transaction Management (DTM) and eSignature solutions. The solution will integrate with key products in the OpenText portfolio, including Enterprise Content Management, Contract Center and PowerDocs. The integrated offerings will empower customers to fully automate their business processes to for higher productivity – all from within the OpenText solutions they already use.

"OpenText customers across every industry and geography are digitally transforming their organizations to



increase speed to results, reduce costs and deliver better customer experiences," said Adam Howatson, CMO, OpenText. "Working together with DocuSign, we're enabling our customers with the tools they need to automate and digitize their business, from document creation to review, approval and signature, for a better, faster, more convenient and secure way to do business."

"We are pleased to have OpenText join The DocuSign Global Trust Network and standardize on DocuSign internally and for their customers," said Brad Brooks, CMO, DocuSign. "Our joint solutions will help our customers eliminate the hassles, costs, and lack of security inherent in paper-based processes to transact business 100% digitally."

The integration of DocuSign with OpenText Content Suite will streamline digital transactions, enabling customers to send, sign and approve documents directly from Content Server. The integration of OpenText Contract Center will simplify the approval and execution of all types of contracts and agreements, including buy-side, sell-side, and other legal documents. Using OpenText PowerDocs along with DocuSign, customers can deliver and execute a diverse array of personalized digital communications quickly across all modern customer channels with trust and confidence.

For more on DocuSign, visit [www.docusign.com](http://www.docusign.com). For more information on OpenText, visit <http://www.opentext.com/>.

Contact:

Gregor Perotto

DocuSign, Inc.

(206) 576-8081

[email protected]

## About DocuSign, Inc.

DocuSign® is changing how business gets done by empowering more than 100,000 companies and more than 50 million users in 188 countries to sign, send and manage documents anytime, anywhere, on any device with confidence. DocuSign replaces printing, faxing, scanning and overnighting documents with the easiest, fastest, most trusted way to make every approval and decision digital. Organizations of all sizes and industries are accelerating contracts, approvals and workflows with DocuSign's Digital Transaction Management (DTM) platform and eSignature solution. DocuSign keeps life and business moving forward.

For more information, visit [www.docusign.com](http://www.docusign.com), call +1-877-720-2040, or follow us on Twitter, LinkedIn and Facebook.

Copyright 2003-2015. DocuSign, Inc. is the owner of DOCUSIGN® and all of its other marks ([www.docusign.com/IP](http://www.docusign.com/IP)). All other marks appearing herein are the property of their respective owners.

Logo - <http://photos.prnewswire.com/prnh/20151102/283113LOGO>

SOURCE DocuSign, Inc.